

May 25, 2026

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Representative Director, President Executive Officer: Masanori Inomata
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Video and Transcript of Explanation of Financial Results for the Nine Months Ended March 31, 2026

Fibergate Inc. held its financial results explanation for the Nine Months Ended March 31, 2026, on May 15, 2026. We are pleased to announce that the archived video and full transcript of the session are now available to the public.

In our continued effort to ensure clear and timely disclosure for shareholders, investors, and other stakeholders, we are providing both video and text versions of the session content.

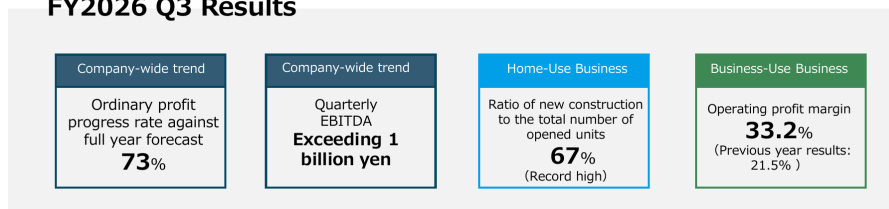
- [Consolidated Financial Results](#)
- [Presentation material](#)
- [Video of Financial Results](#)

Speaker Director Vice President, Head of Sales Daisuke Ishikawa

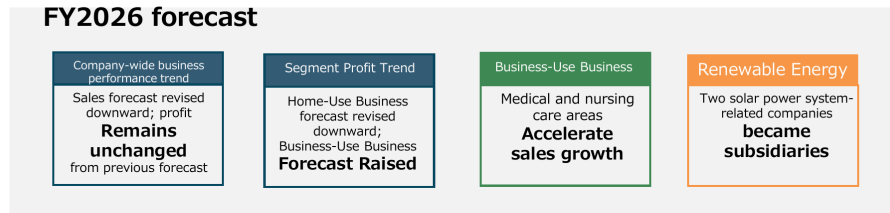
Ishikawa): Thank you very much for joining us today I am Ishikawa of Fibergate. Thank you. Now, I will begin our third-quarter financial results briefing for the fiscal year ending June 2026.

3 Key Points

FY2026 Q3 Results



FY2026 forecast



Here are the highlights. First, Q3 results. Company-wide, ordinary profit reached 73% of the full-year forecast.

Quarterly EBITDA exceeded one billion yen. In the Home-Use Business, the ratio of new construction reached 67%, a record high. In the Business-Use Business, the operating profit margin reached 33.2%, a sharp rise from the previous year.

Next, the full-year forecast. Company-wide, we lowered our sales forecast, but kept the profit forecast unchanged from the original plan. For segment profit, we lowered the Home-Use forecast and raised the Business-Use forecast. As a result, sales in the Business-Use Business, particularly for medical and nursing care, are accelerating. In the Renewable Energy Business, we are moving to make two affiliated solar power companies our subsidiaries.

FY2026 Q2 Results

Company-wide trend Ordinary profit margin Recovered by 15%	Company-wide trend FCF Fourth consecutive quarter of surplus	Home-Use Business Cross-selling sales ratio* 19.3% (New record high)	Business-Use Business Operating profit margin 27.6% (Previous year results: 19.2%)
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FY2026 forecast

Company-wide trend Sales and profit unchanged from previous forecast	Company-wide trend Slogan Refresh	Home-Use Business B2C services Upfront investment	Business-Use Business Accelerate sales growth by focusing on three target areas
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*Percentage of cross-selling flow sales in the Home-Use Business flow sales

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Now, the Q3 financial results. On a cumulative basis, revenue rose 5% year on year, while profit declined 3%. At the first quarter, profit was down 11%, and at the second quarter, down 6%. So I believe we are steadily recovering. As I mentioned, progress toward the full-year profit forecast stands at 73%, so I believe it is well within reach. The Business-Use Business. We recorded revenue growth of over 14% year on year. This is driving our company-wide performance, so segment profit has already achieved the original full-year forecast. However, in terms of ordinary profit, the profit margin declined by one percentage point. This reflects the impact of the outright-sales model for equipment in the Home-Use Business, as well as a change in the ratio of sales to certain customers.

Consolidated Financial Results Summary: Quarterly Trends

- Revenue and profits increased compared with Q2. Increase QoQ in both revenue and profits were recorded for the first time in five quarters. While revenue and profit did not always move in tandem due to significant changes in profitability, this quarter delivered a straightforward and clean set of results.
- By business segment, Home-Use Business remained solid while Business-Use Business recorded its highest-ever quarterly sales.
- Both revenue and profits increased YoY. While the profit margin declined due to changes in the sales mix toward specific customers, this was offset by the strong growth in Business-Use Business.

(in millions of yen)	FY2024				FY2025				FY2026			Q2/Q3 comparison	Year-on-year difference
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3		
Net sales	2,852	2,953	3,731	3,075	3,054	3,502	3,265	3,248	3,456	3,317	3,587	+270	+322
Home-Use Business	2,521	2,565	2,729	2,569	2,643	2,642	2,835	2,743	2,752	2,811	2,929	+118	+93
Business-Use Business	327	356	490	501	405	410	415	452	389	444	576	+132	+160
Renewable Energy/Real Estate/Other	4	31	511	4	4	450	14	51	315	62	82	+19	+67
Operating profit	525	573	783	504	463	515	542	436	412	507	567	+59	+24
Home-Use Business	714	767	817	610	668	662	665	640	591	695	633	-61	-31
Business-Use Business	56	98	163	162	72	78	89	86	82	122	191	+69	+102
Renewable Energy/Real Estate/Other	-4	14	63	-9	-8	73	0	1	-16	-47	-20	+27	-20
Adjusted	-241	-307	-260	-259	-269	-299	-212	-292	-245	-262	-237	+24	-25
Ordinary profit	548	569	778	499	458	510	542	431	407	501	557	+56	+14
Ordinary profit Margin	19.2%	19.3%	20.9%	16.3%	15.0%	14.6%	16.6%	13.3%	11.8%	15.1%	15.5%	+0.4p	-1.1p
Profit attributable to owners of parent	370	361	524	310	310	344	369	295	286	335	373	+37	+4

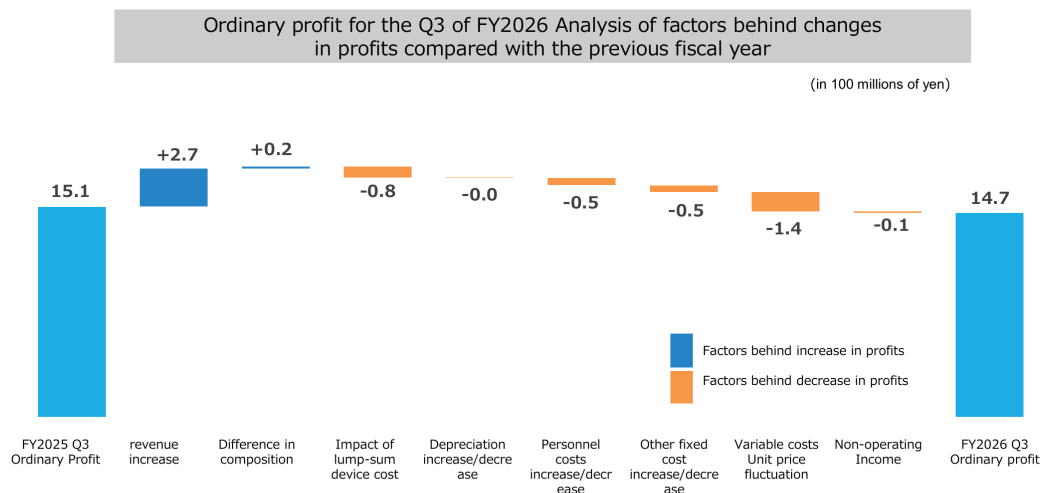
※ Rounded down to the nearest million yen Rounded to the nearest 0.1%

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Next, the quarterly trends. These are consolidated results. In the Q3, we recorded higher revenue and higher profit growth. This is the first such result in five quarters. In the past, sales and profit had not been synced for a while. But in this third quarter we were able to come up with a clean set of records. By segment, the Home-Use Business was steady, while the Business-Use Business posted record-high quarterly sales. Compared with the previous year as well, it posted higher revenue and higher profit.

There was a change in the sales mix of certain distribution channels, but this was absorbed by the growth of the Business-Use Business.

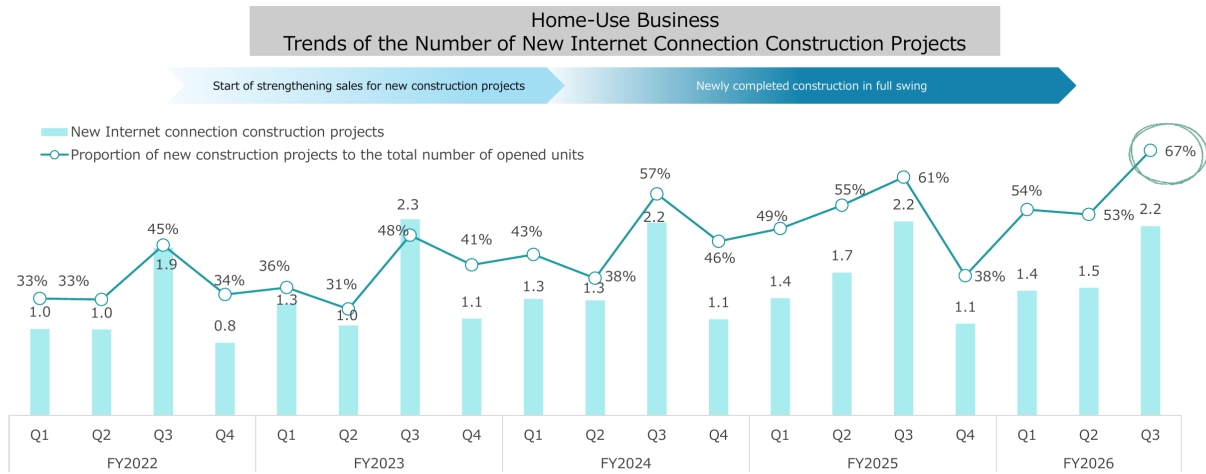
- The year-to-date decline in ordinary profit through Q3 was mainly driven by higher variable cost per unit, such as line procurement costs. In addition, the increase in fixed costs, including personnel expenses, as well as increased cost burdens due to the introduction of the equipment outright-sales system, also weighed on profitability.
- Meanwhile, revenue growth and a favorable shift in the sales mix, including contributions from Business-Use Business, also supported profitability. These positive factors largely offset the negative impacts described above, resulting in only a slight decrease in ordinary profit.



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This is the analysis of the factors behind the change in ordinary profit. For the third quarter, ordinary profit declined, mainly due to variable costs such as line procurement costs. In addition, fixed costs such as salary were also a contributing factor. There is also a cost increase tied to the outright-sales model for equipment, but the main factor was the rise in various costs. On the other hand, higher revenue and the strong performance of the Business-Use Business largely offset these negative factors. As a result, ordinary profit ended with only a marginal decline.

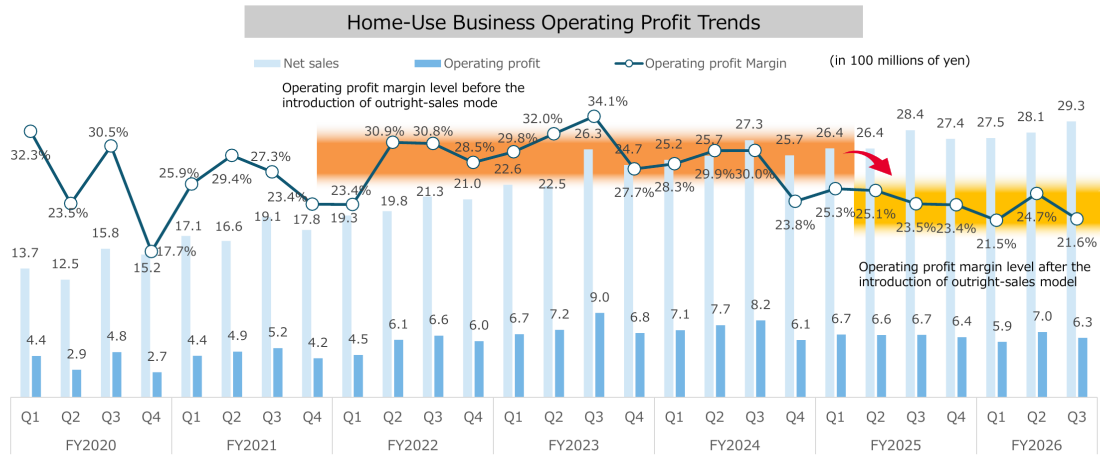
- The number of houses opened for new construction projects in Q3 of fiscal year ending June 2026 was broadly flat YoY. The ratio of new construction projects to the total number of opened units increased to 67%.
- This also indicates the stagnation in existing construction projects. The strengthening of our focus on new construction projects, which began two years ago, was a forward-looking response to this trend, and the company recognizes that this strategic decision was appropriate. However, growth in the number of new construction projects themselves remains modest. A key bottleneck is the limited personnel available to allocate to long-cycle new construction projects.



※ Index showing the number of new internet connection construction projects in FY2022 Q1 set at 1

The breakdown of houses opened. The number of houses opened for new construction has remained consistent for three consecutive years. The ratio of new construction has risen to 67%. Since we have been strengthening new construction, this is within our expectations. We will continue to strengthen new construction. And since existing-property projects have indeed been sluggish, we will also step up our efforts to win those.

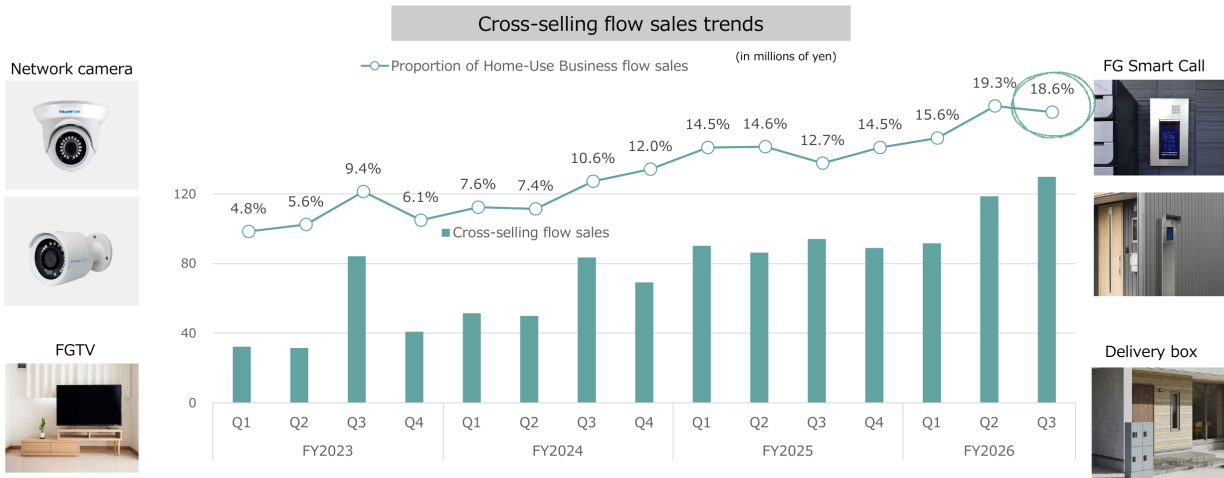
- The operating profit margin was 22% in Q3, remaining within the range seen over the past year and a half. While there were some signs of a bottoming out in Q2, a full rebound did not materialize. The impact of higher costs due to the increase in outright-sales contracts for home-use equipment is gradually normalizing, while the impact in changes in the customer mix has weighed on margin.
- However, the possibility of a decline in profitability in Q3 had already been pointed out at the time of Q2, and it remained within expectations.



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Next, the cross-selling status. Cross-selling is the growth driver of the Home-Use Business, and its flow sales exceeded 100 million yen for the second consecutive quarter. This ratio has also held at a high level of 18%. We will continue to strengthen cross-selling going forward. Among our cross-selling products, network cameras generate the highest sales. These are increasing in both new and existing properties. Until now, one camera per building was the norm, but installations of multiple cameras per building are also increasing.

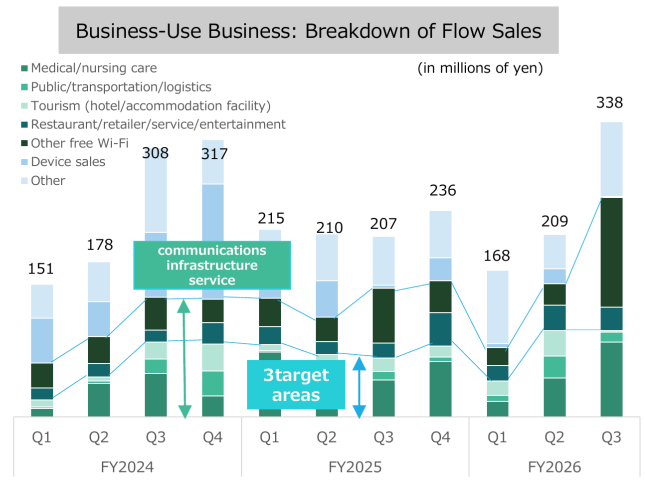
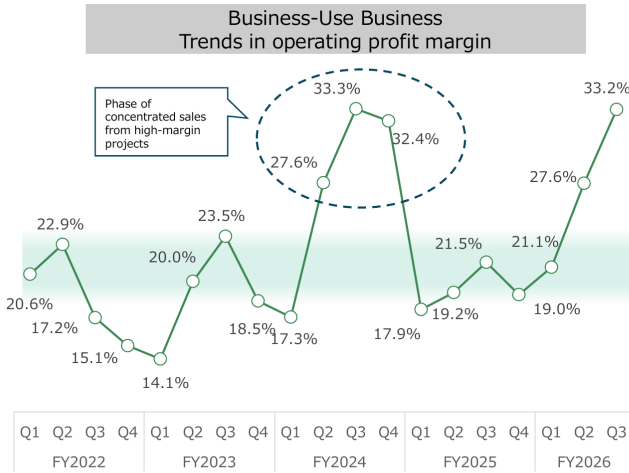
- Cross-selling, which is positioned as a growth driver for the Home-Use Business, has seen its flow sales, a leading indicator of the business, exceed 100 million yen for two consecutive quarters. Cross-selling ratio of flow sales in the Home-Use Business also remained at a high level of 18.6% in Q3. The impact of our strengthened focus on cross-selling is steadily taking hold.
- The growth in cross-selling has been primarily driven by network cameras. With increased awareness of security, inquiries increased from both new and existing construction projects.



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Next, the operating profit margin. Looking at recent quarters, I believe the margin has stayed roughly within our expectations. The increase in outright equipment sales has pushed up costs, but the main factor is the change in our customer mix. As I have said, the decline in the third-quarter margin is partly because new construction is increasing, so it is within our expectations.

- The operating profit margin for the Business-Use Business in Q3 was 33%. Operating margin rose further from the sharp increase seen in Q2, reaching a record-high level not seen since the fiscal year ended June 2024, when there was a concentration of high-margin projects. Supported in part by subsidies, sales to the medical and nursing care areas as well as to school-related areas expanded rapidly.
- Flow sales, a leading indicator, also continued to grow. Among the three target areas, medical and nursing care areas achieved a new quarterly record, while the free Wi-Fi area also performed strongly, driven by a surge in school-related projects. Sales related to the on-premise communication infrastructure services, which encompasses these areas, exceeded 250 million yen on a quarterly basis.



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Now, the Business-Use Business. The profit margin and customer breakdown. The Business-Use Business posted a profit margin of 33%, a significant increase. Even compared with the period two years ago when high-margin projects were concentrated, the third quarter ended at a record-high level. This time, partly thanks to subsidies, sales for medical and nursing care, as well as for schools, rose sharply. In flow sales as well, medical and nursing care, one of our three target areas, reached a record high. Other projects are also gradually increasing, and on-premise communication infrastructure services exceeded 250 million yen on a quarterly basis.

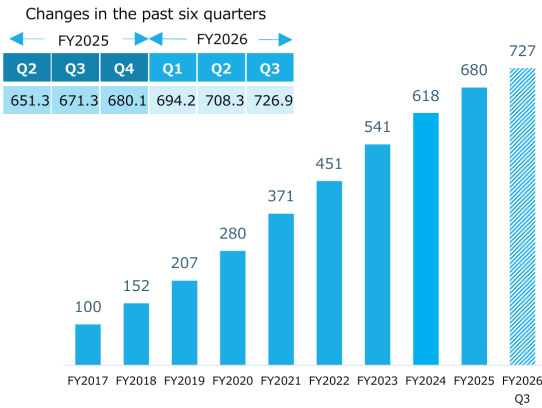
Trends in Key Indicators

Home-Use Business

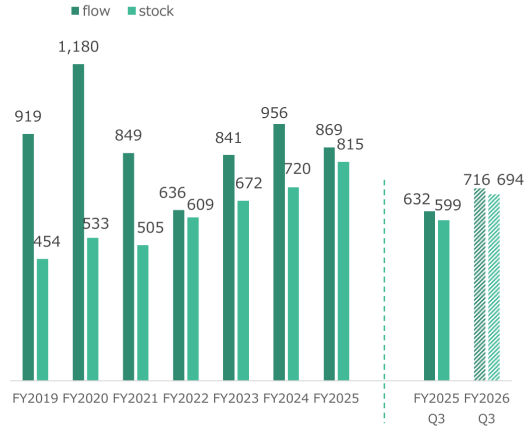
Business-Use Business

- The number of homes connected to the Residential Wi-Fi Service at the end of Q3 was approximately 730,000. The pace of increase in the number of connected homes was 18,000 per quarter, slightly faster than the normal pace.
- In the Business-Use Business, sales from flow business (installation business) increased significantly, turning positive YoY. This was driven by strong contributions from sales related to the on-premise communication infrastructure services.

Trends in number of residences connected to the Residential Wi-Fi service (in thousands of houses)



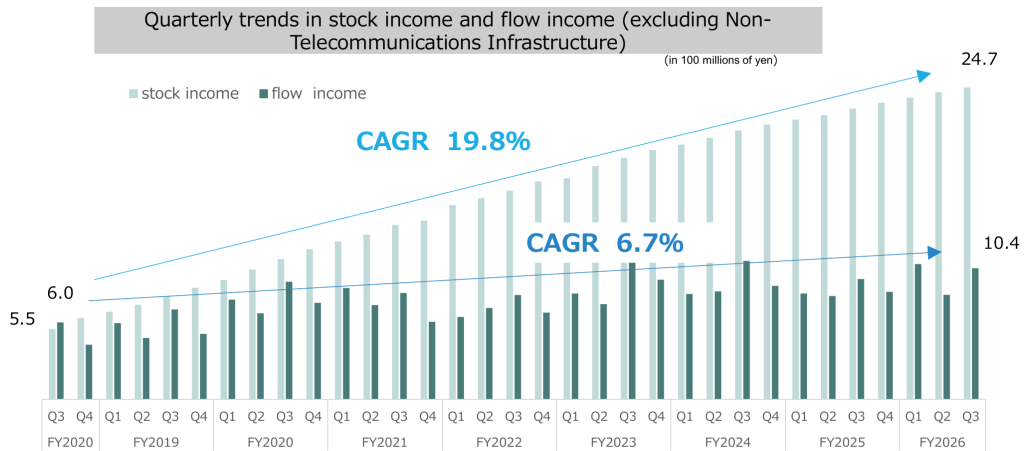
Trends in Business-Use sales by flow and stock (in millions of yen)



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This covers both Home-Use and Business-Use. First, the number of connected homes for the Residential Wi-Fi Service has reached about 730,000. As for the Business-Use Business, flow sales increased significantly. From here, we want to grow both flow and stock sales.

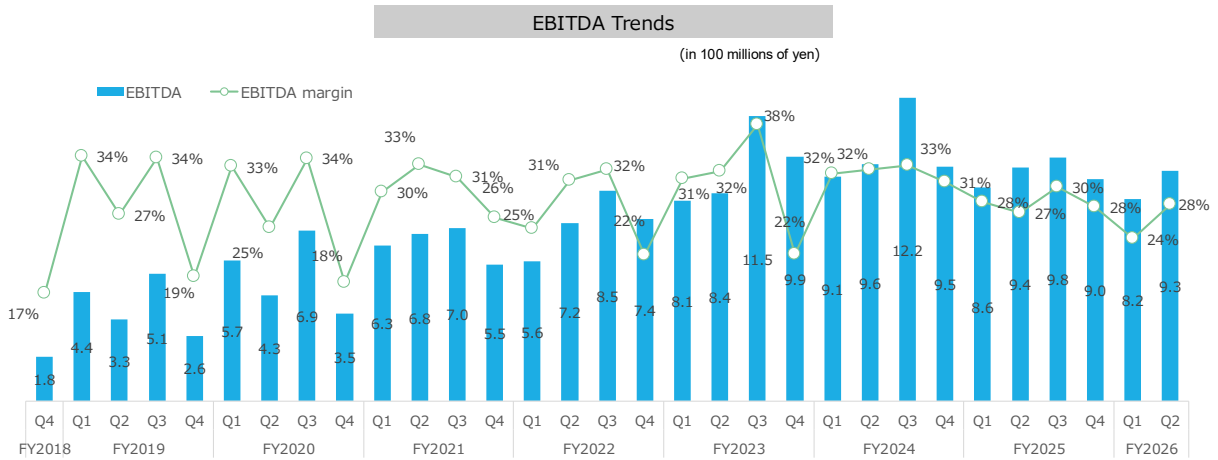
- Stock sales have been steadily increasing. They have increased for 32 consecutive quarters since the company became listed, and maintains the CAGR of approximately 20%.
- Flow sales have been fluctuating. While sales in Q3 surged, mainly driven by on-premise communication infrastructure services, they still remained within the range since the company became listed. The company continues to recognize the need to break through the upper limit of the range to increase stock sales.



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The trends in stock and flow sales. Stock sales have increased continuously ever since our listing. A key point is that the annual growth rate has held at around 20%. Flow sales, on the other hand, have continued to fluctuate. In the third quarter, we grew flow sales mainly through the Business-Use Business. But how much we can grow these flow sales will be a key point going forward. Next, the trends in EBITDA.

- EBITDA for Q2 was 930 million yen. The EBITDA margin was 28%. Both actual EBITDA and margin turned upward for the first time in three quarters.
- Although it is still too early to conclude that the previous trend of gradual decline has ended, the impact of factors such as the acceleration of the equipment outright-sales and sluggish growth in the Business-Use Business, which had been weighing on margin, is steadily easing.



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As mentioned earlier, third-quarter EBITDA exceeded one billion yen. This marks two consecutive quarters of growth, and we want to keep this going. The EBITDA margin stands at 28%. The third quarter was affected by seasonal factors, so this was within our expectations. From here, we want to grow EBITDA further, mainly through the Business-Use Business, as a key priority.

Consolidated Financial Summary (Balance Sheet)

- The equity ratio at the end of Q3 was 53.2%. It continued to remain at record-high levels since the company became listed.
- Total assets increased by 7% compared with the end of the previous fiscal year. In addition to the increase in working assets accompanying sales growth, real estate-related inventory also increased.

(in millions of yen)	FY2024	FY2025	FY2026 Q3	FY2025 increase/ decrease comparison	
Current Assets	5,339	4,707	5,739	+1,032	
Cash and deposits	2,120	1,853	1,925	+72	Maintaining a generous amount of working capital
Accounts receivable	1,772	1,809	2,127	+317	
Inventory (Communications)	666	578	484	-93	Progress in inventory optimization of equipment
Inventory (Real estate)	489	212	669	+457	
Fixed Assets	7,736	7,436	7,233	-203	Increase in real estate related preparations
Tangible fixed assets	7,200	6,998	6,846	-151	
Total Assets	13,076	12,144	12,972	+828	Impacted by the adoption of the outright-sales system for Wi-Fi-related equipment
Liabilities	7,240	5,641	6,057	+416	
Interest-bearing liabilities	4,442	3,245	3,845	+599	Responding to increased working assets
Contract liabilities	1,317	987	770	-217	
Net Assets	5,836	6,502	6,914	+412	
Total Liabilities and Net Assets	13,076	12,144	12,972	+828	Equity ratio 53.2%

*Rounded down to the nearest million yen Rounded to the nearest 0.1%

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Now, the balance sheet. At the end of the third quarter, the equity ratio held at a high level of 53.2%.

Compared with the end of the previous fiscal year, total assets settled at a 7% increase. Partly because sales are growing, working assets have increased, and real estate-related inventory has also risen.

- Total assets increased by 6%. In addition to the increase in working assets accompanying sales growth, real estate-related inventory also increased. The impact of bridge loans procured for consolidated subsidiaries in Q1 disappeared.
- The equity ratio at the end of the term was 52.7%. With the impact of bridge loans disappearing, it has recovered to a level exceeding 50% once again.

(in millions of yen)	FY2024	FY2025	FY2026 Q2	FY2025 increase/ decrease comparison	
Current Assets	5,339	4,707	5,622	+914	
Cash and deposits	2,120	1,853	2,079	+226	Increase due to sales expansion
Accounts receivable	1,772	1,809	1,978	+169	
Inventory (Communications)	666	578	732	+153	Temporary increase in equipment inventory. Also affected by a rebound increase following the low level at the end of the previous fiscal year.
Inventory (Real estate)	489	212	564	+352	
Fixed Assets	7,736	7,436	7,273	▲163	Increase in real estate related preparations
Tangible fixed assets	7,200	6,998	6,865	▲133	
Total Assets	13,076	12,144	12,896	+751	Fixed assets gradually decreased due to an increase in the outright sale model.
Liabilities	7,240	5,641	6,087	+446	
Interest-bearing liabilities	4,442	3,245	3,633	+387	Bridge loans impact subsidies, but working assets increase due to increased sales.
Contract liabilities	1,317	987	835	▲152	
Net Assets	5,836	6,502	6,808	+305	
Total Liabilities and Net Assets	13,076	12,144	12,896	+751	Equity ratio 52.7%

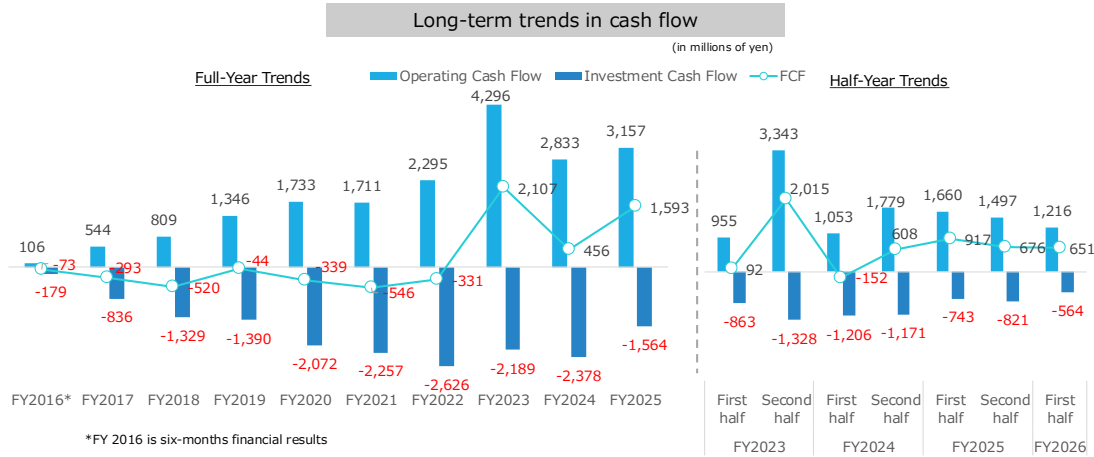
*Rounded down to the nearest million yen. Rounded to the nearest 0.1%.

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Now I will explain our forecast for this fiscal year. For the forecast, we expect a 6% increase in revenue and a 3% increase in profit. We lowered our sales forecast slightly from the plan, but kept the profit forecast unchanged. By segment, the Business-Use Business has reached its forecast profit, so we raised it. We also cut the conservatively estimated burden of M&A and head office costs, which lifted profit. On the other hand, as I have said, the Home-Use Business faces a change in its customer mix, so we lowered that forecast. As a result, we expect the profit forecast to end up unchanged.

Trends in Cash Flow

- Free cash flow (FCF) for Q2 in fiscal year ending June2026 was positive (651 million yen). This marks the fourth consecutive quarter of surplus. A situation where stable FCF can be generated has been established.
- However, in step with the decline in profit margin, cash flow from operating activities has contracted for three consecutive quarters. The structure supporting FCF is based on the suppression of cash flow from investing activities resulting from the introduction of outright-sales model for Wi-Fi devices for the Home-Use Business.
- However, while both cash flow from operating activities and cash flow from investing activities are showing a declining trend, the company recognizes that this is by no means desirable from the perspective of business dynamism.



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As we showed last time, the Home-Use and Business-Use Businesses originally had separate sales divisions. But from this fiscal year, we have reorganized them into area-based sales departments that sell all of our products. As a result, our research into latent demand had a significant effect. I believe this is what enabled the growth in Business-Use sales in the third quarter. We have also been able to make inroads in the Renewable Energy Business. This foundation has been built over the past year, and we want to strengthen it further heading into next fiscal year.

Forecast of Consolidated Financial Results for FY2026(Half-Year and Quarterly Breakdown)

- Focusing solely on Q4 of FY2026, both revenue and profits are expected to decline QoQ. For the Home-Use Business, a reaction to the concentration of new construction completions is anticipated. For the Business-Use Business, a reaction to the concentration of Q3 sales is also expected to result in lower revenue. However, for the Renewable Energy sector, revenue is expected to increase due to the recording of construction-related projects.
- In terms of profit and loss, Home-Use Business and Business-Use Business are expected to post lower profits QoQ due to the decline in revenue. In the non-telecommunications sector, profit is expected to increase QoQ due to the concentration of renewable energy-related construction work.

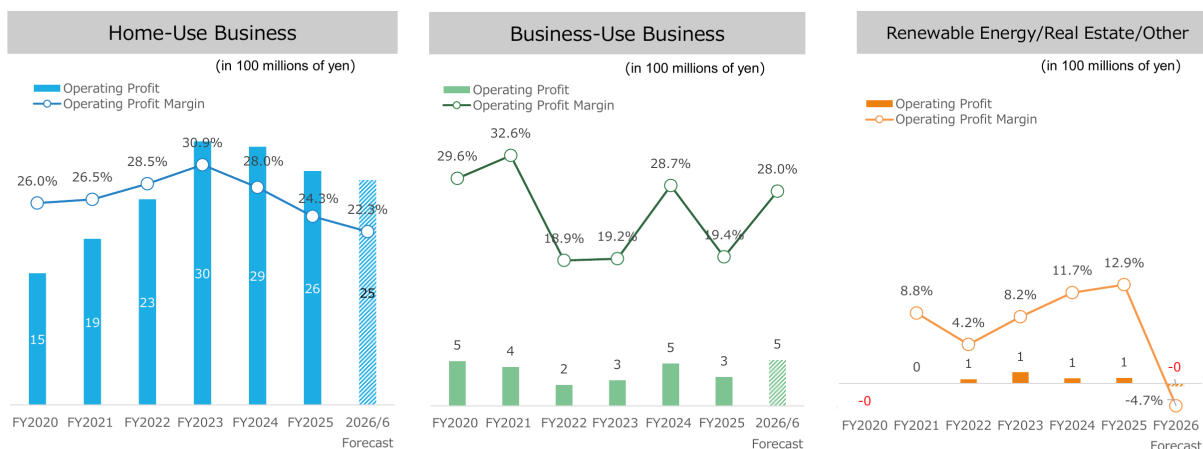
(in millions of yen)	FY2025				FY2026				difference	
	1H Results	2H Results	Q3 Results	Q4 Results	1H Results	2H Forecast	Q3 Results	Q4 Forecast	Q3/Q4	Previous Q4/Q4
Net sales	6,556	6,513	3,265	3,248	6,774	7,076	3,587	3,489	-98	+241
Home-Use Business	5,285	5,579	2,835	2,743	5,563	5,787	2,929	2,858	-71	+115
Business-Use Business	816	868	415	452	833	1,026	576	450	-126	-2
Renewable Energy/Real Estate/Other	455	65	14	51	377	263	82	181	+99	+130
Operating profit	979	978	542	436	919	1,081	567	514	-53	+78
Home-Use Business	1,331	1,306	665	640	1,286	1,248	633	615	-18	-25
Business-Use Business	151	175	89	86	204	316	191	125	-66	+39
Renewable Energy/Real Estate/Other	65	1	0	1	-64	34	-20	54	+74	+53
Adjusted	-569	-504	-212	-292	-507	-517	-237	-280	-43	+12
Ordinary profit	969	974	542	431	908	1,092	557	535	-22	+104
Ordinary profit Margin	14.8%	15.0%	16.6%	13.3%	13.4%	15.4%	15.5%	15.3%	-0.2pp	+2.0pp
Profit attributable to owners of parent	654	664	369	295	622	648	373	275	-98	-20

※ Rounded down to the nearest million yen Rounded to the nearest 0.1%

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Now, our earnings forecast. This shows our performance forecast by quarter. Focusing on the fourth quarter, compared with the third, we inevitably forecast lower revenue and profit. We expect lower revenue, due to a pullback in new construction in the Home-Use Business and a pullback in subsidies in the Business-Use Business. However, in the Renewable Energy Business, we expect higher revenue from the booking of construction projects. The same applies to profit and loss. We expect lower profit in the Home-Use and Business-Use Businesses than in the third quarter, but higher profit in the Renewable Energy Business.

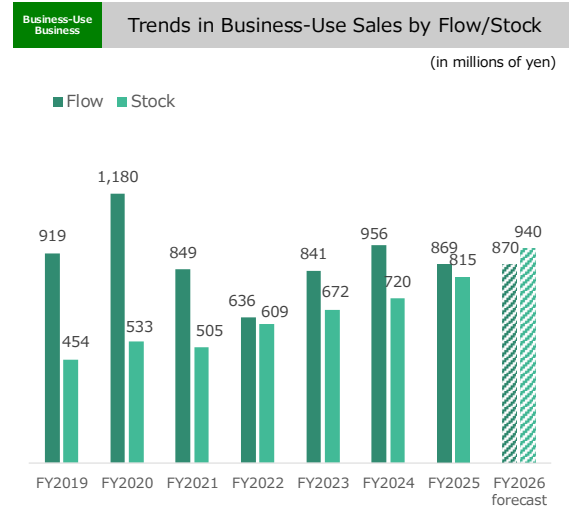
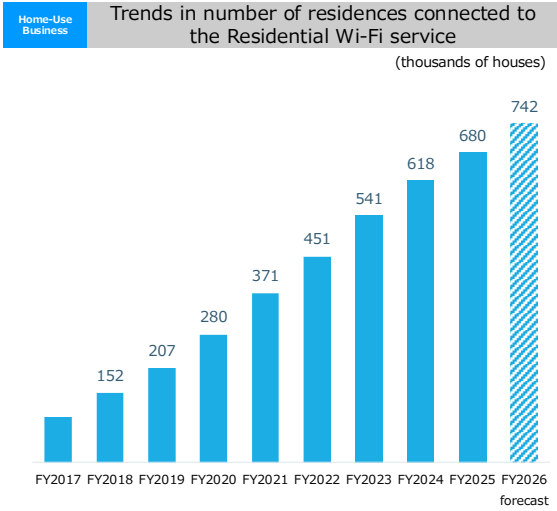
- The forecast for Home-Use Business has been revised to continue the decline in profit. While the impact of the equipment outright sales has gradually been decreasing, the worsening sales mix in specific sales channels has weighed on profitability.
- Business-Use Business is also expected to return to profit growth. Sales are expected to increase by 10.4% and the profit margin is also expected to rise.
- Regarding the non-telecommunications sector, no remarkable increase in Real Estate Business is expected. In Renewable Energy Business, loss-making projects from acquired construction-related companies had an impact.



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Next, the forecast by segment. We have revised the Home-Use forecast downward to a decline in revenue. This is due to a change in the mix of certain sales channels. Business-Use will see higher profit. Since both sales and profit rose in the third quarter, we have factored that increase into our full-year forecast. For the Renewable Energy Business, loss-making projects at construction-related companies have had an impact. As a result, our forecast is as shown here.

- The number of Residential Wi-Fi Service at the end of the fiscal year is expected to be 740,000. Although the pace of increase is expected to slow slightly to 60,000 per year, the company will accelerate the accumulation of existing construction projects.
- Regarding the Business-Use Business, flow sales, a leasing indicator of business expansion, are expected to remain flat at 870 million yen. While the company is rushing to take measures to accelerate flow sales, it will take time for these measures to take effect. The main target will continue to be the three areas of medical care/nursing care, public/transportation/logistics, and tourism. Stock sales are expected to increase steadily.

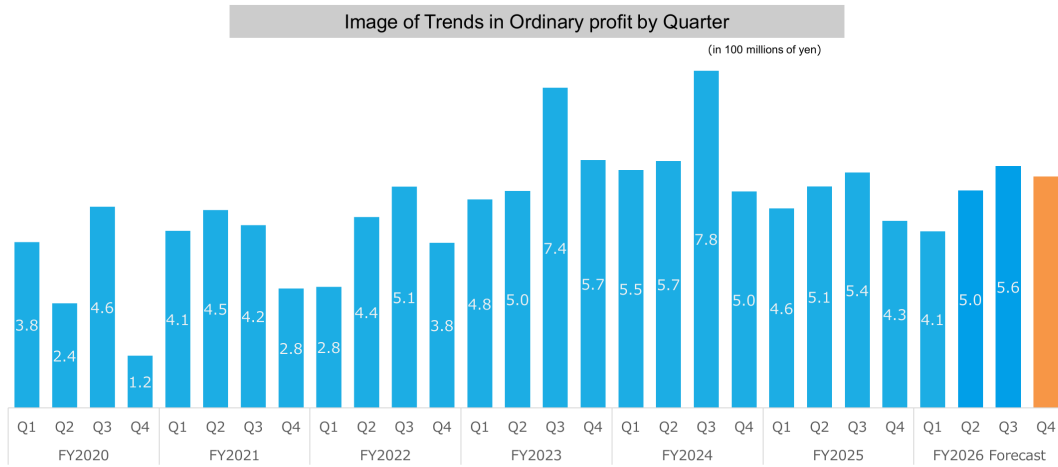


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The total number of connected homes for the Residential Wi-Fi Service is expected to reach 740,000. The pace of growth has slowed somewhat, to about 60,000 homes per year. But there is still room for growth, so we want to keep building up both existing-property and new-construction projects. For the Business-Use Business, we forecast flow sales of 920 million yen. We have raised this from the previous forecast. We still have strong prospects for reaching our three target areas. So we intend to keep building up sales there.

Forecast of Consolidated Financial Results for FY2026 Quarterly Overview

- Q3, which is a period when new construction completions are concentrated, unfolded as expected, becoming the quarter with the highest profits of the fiscal year. Profits are expected to decline for Q4 compared with Q3.

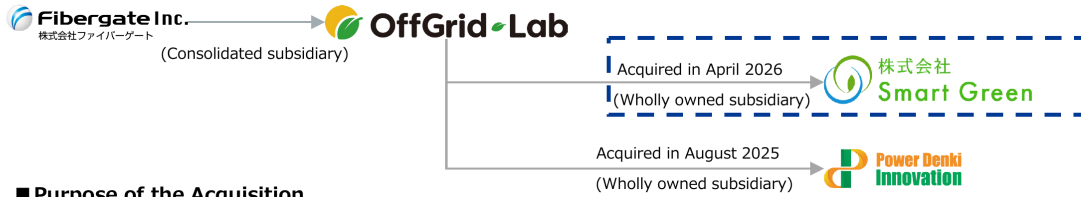


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This is the quarterly image of our earnings forecast. In the third quarter, new construction and other projects are substantial. So we secured this level of ordinary profit, while for the fourth quarter, as in past years, we forecast lower profit than in the third.

Acquisition of shares in a company engaged in the installation and sales of solar power generation systems

- On April 27, 2026, OffGrid-Lab Inc. acquired all outstanding shares of Smart Green Co., Ltd., a company engaged in the installation and proposal of solar power generation systems and energy storage equipment.



■ Purpose of the Acquisition

- ✓ Leveraging Smart Green's extensive track record in constructing hospitals, nursing care facilities, factories, and other facilities, the Group aims to **create strong synergies through the combination of "telecommunications x renewable energy x energy storage."**
- ✓ In particular, by **utilizing our existing customer base of approximately 50,000 properties** in our Network Solutions Business, the company aims to further enhance our services for apartment complexes and **maximize project acquisition opportunities** through joint sales activities in the Business-Use Business.

■ Overview of the Subsidiary

Name: Smart Green Co., Ltd.
 Location: 2-10-12 Shibadaimon, Minato-ku, Tokyo
 Representative: Yuya Ikeda, Representative Director
 Business Details: Solar power generation system construction, sales, and maintenance, and other related businesses
 Capital: 1 million yen
 Date of Establishment: August 2021



*Track record of rooftop solar panel installations for hospitals

Now, as for topics: we acquired shares in a company affiliated with solar power generation systems. On April 27, OffGrid-Lab Inc. acquired shares in Smart Green Co., Ltd. We see this as a company that greatly strengthens the synergy between Fibergate's telecommunications and renewable energy businesses. We expect it to contribute to our revenue and profit.

- On April 28, 2026, the company entered into a business alliance agreement regarding sales with HOMETACT Co., Ltd., a member of the Mitsubishi Estate Group.

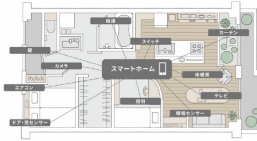


■ Purpose of the Alliance

- ✓ By leveraging the synergies between our telecommunications infrastructure capabilities and HOMETACT's advanced platform, the company aims to "strengthen our approach to target markets," "enhance convenience for residents," and "maximize the asset value of properties."

■ Future Developments

- Expansion of market share through sales collaboration**
Proposing the introduction of "HOMETACT" to property management companies and real estate owners, including those in regional cities
- Provision of one-stop solutions through telecommunications x smart home**
Proposing a package combining the "Free Internet Service for Residents" from the Home Use Business with "HOMETACT"



"HOMETACT"

A comprehensive smart home service that enables integrated control and management of a wide range of IoT devices from multiple manufacturers, including smart locks, air conditioners, and lighting, through a dedicated app or smart speakers.

■ HOMETACT Co., Ltd.

Representatives:

Taichi Matsumoto, Co-Representative/CEO
Yoshihiro Tachibana, Co-Representative/COO
Head Office: THE GATE Otemachi 2F, 1-4-13
Uchikanda, Chiyoda-ku, Tokyo

Establishment: January 2026

Business Details: Provision of the comprehensive smart home service "HOMETACT"; planning and development related to integration with residential equipment and smart home appliances; development and provision of solutions for housing and real estate businesses; provision of energy management services; and dissemination of information and consulting services related to smart homes
URL : <https://hometact.biz/>

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Next, on April 28, we signed a business alliance agreement with HOMETACT. This company mainly handles IoT, and it offers high-quality IoT services. Recently, with rents and property prices rising relentlessly, the key question is how to add value. This is a popular IoT service in that respect, so through this alliance, we too want to help enhance the value of properties.

Group Purpose

We contribute to the development of a prosperous society by establishing our business model as an on-premise infrastructure integrator and creating new economic value guided by the spirit of a triple win—benefiting sellers (ourselves), buyers (our customers), and society at large.



We will maximize the efficiency of communications and energy to establish our business model as an on-premise infrastructure integrator. By providing our customers with happiness in the form of convenience and comfort and stimulating economic activity together with our business partners, our group aims to build a triple-win structure and contribute to the development of a prosperous society.

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This concludes the overview of our Q3 financial results for fiscal year 2026.
Thank you for your support as always.
Thank you very much.