

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended November 30, 2024 (Based on Japanese GAAP)

January 14, 2025

Company name: Kitanotatsujin Corporation
 Stock exchange listing: Tokyo, Sapporo
 Stock code: 2930 URL <https://www.kitanotatsujin.com>
 Representative: Representative Director & President Katsuhisa Kinoshita
 Inquiries: Managing Director, General Manager of Administration Department and General Manager of Human Resources and General Affairs Department Maki Iimori
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Scheduled date to commence dividend payments: –
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended November 30, 2024 (from March 1, 2024 to November 30, 2024)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2024	9,235	(18.3)	1,473	36.9	1,495	36.1	1,009	34.1
Nine months ended November 30, 2023	11,299	63.5	1,075	49.7	1,098	48.3	753	55.4

(Note) Comprehensive income: Nine months ended November 30, 2024: 1,012 million yen [34.4%]
 Nine months ended November 30, 2023: 753 million yen [55.4%]

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended November 30, 2024	7.25	–
Nine months ended November 30, 2023	5.42	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2024	8,944	7,667	85.7	55.06
As of February 29, 2024	8,649	6,996	80.9	50.29

(Reference) Equity: As of November 30, 2024: 7,667 million yen
 As of February 29, 2024: 6,996 million yen

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended February 29, 2024	–	0.90	–	1.30	2.20
Year ending February 28, 2025	–	1.30	–		
Year ending February 28, 2025 (Forecast)				2.20	3.50

(Note) Revision to the dividend forecast announced most recently: Yes

3. Forecast of consolidated financial results for the year ending February 28, 2025 (from March 1, 2024 to February 28, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	11,555	(21.2)	1,672	15.4	1,694	14.5	1,143	15.0	8.22

(Note) Revision to the financial results forecast announced most recently: None

4. Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Excluded: 1 company (FM NORTH WAVE CO., LTD.)

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(Note) Please refer to “2. Quarterly Consolidated Financial Statements and Major Notes (3) Notes on Quarterly Consolidated Financial Statements (Application of special accounting methods for preparing quarterly consolidated financial statements)” on page 14 of the appendix (Japanese only) for details.

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2024	141,072,000 shares	As of February 29, 2024	141,072,000 shares
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Number of treasury shares at the end of the period

As of November 30, 2024	1,807,333 shares	As of February 29, 2024	1,941,848 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended November 30, 2024	139,208,976 shares	Nine months ended November 30, 2023	139,097,744 shares
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* Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an audit firm: Yes (voluntary)

(How to obtain supplementary material on financial results)

Supplementary material on financial results is disclosed on TDnet on the same day. It is also available on the Company’s website.

(Reference)

1. Non-consolidated financial results for the nine months ended November 30, 2024 (from March 1, 2024 to November 30, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2024	8,329	(19.3)	1,423	35.9	1,446	35.4	1,008	33.2
Nine months ended November 30, 2023	10,321	69.9	1,047	42.6	1,068	37.1	756	43.1

2. Forecast of non-consolidated financial results for the year ending February 28, 2025 (from March 1, 2024 to February 28, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	10,411	(22.1)	1,613	15.5	1,648	14.8	1,149	14.4	8.26

(Note) Revision to the financial results forecast announced most recently: None

Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of February 29, 2024	As of November 30, 2024
Assets		
Current assets		
Cash and deposits	4,783,053	5,359,590
Notes and accounts receivable - trade, and contract assets	789,744	–
Accounts receivable - trade, and contract assets	–	583,157
Merchandise and finished goods	1,658,074	1,202,578
Work in process	4,389	6,410
Raw materials and supplies	150,335	363,586
Other	323,723	211,109
Allowance for doubtful accounts	(12)	(5)
Total current assets	7,709,308	7,726,427
Non-current assets		
Property, plant and equipment	216,464	280,798
Intangible assets		
Goodwill	148,357	98,904
Other	109,504	98,092
Total intangible assets	257,861	196,997
Investments and other assets	465,819	740,234
Total non-current assets	940,146	1,218,030
Total assets	8,649,454	8,944,457
Liabilities		
Current liabilities		
Accounts payable - trade	66,540	223,332
Accounts payable - other	693,050	533,101
Income taxes payable	480,107	207,601
Provision for shareholder benefit	72,125	–
Other	204,174	256,261
Total current liabilities	1,515,998	1,220,295
Non-current liabilities		
Provision for retirement benefits for directors (and other officers)	4,922	–
Retirement benefit liability	16,192	–
Asset retirement obligations	86,765	56,229
Other	28,834	–
Total non-current liabilities	136,714	56,229
Total liabilities	1,652,713	1,276,525
Net assets		
Shareholders' equity		
Share capital	273,992	273,992
Capital surplus	263,154	258,560
Retained earnings	6,860,943	7,508,881
Treasury shares	(401,349)	(373,502)
Total shareholders' equity	6,996,741	7,667,932
Non-controlling interests	–	–
Total net assets	6,996,741	7,667,932
Total liabilities and net assets	8,649,454	8,944,457

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended November 30, 2023	Nine months ended November 30, 2024
Net sales	11,299,852	9,235,872
Cost of sales	2,966,265	2,188,109
Gross profit	8,333,587	7,047,763
Selling, general and administrative expenses	7,257,630	5,574,419
Operating profit	1,075,956	1,473,343
Non-operating income		
Interest income	82	418
Foreign exchange gains	1,132	–
Repayment income	5,359	3,489
Sample income	871	2,090
Royalty income	9,558	11,088
Gain on receipt of donated non-current assets	4,800	5,400
Other	2,194	667
Total non-operating income	23,999	23,154
Non-operating expenses		
Interest expenses	1,020	362
Foreign exchange losses	–	197
Other	1	77
Total non-operating expenses	1,021	637
Ordinary income (loss)	1,098,934	1,495,860
Extraordinary losses		
Loss on sale of non-current assets	651	231
Loss on retirement of non-current assets	0	1,728
Loss on sale of shares of subsidiaries and associates	–	6,407
Total extraordinary losses	651	8,368
Profit before income taxes	1,098,283	1,487,491
Income taxes	345,067	475,246
Profit	753,216	1,012,245
Profit attributable to non-controlling interests	–	2,394
Profit attributable to owners of parent	753,216	1,009,851

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended November 30, 2023	Nine months ended November 30, 2024
Profit	753,216	1,012,245
Comprehensive income	753,216	1,012,245
Comprehensive income attributable to:		
Owners of parent	753,216	1,009,851
Non-controlling interests	—	2,394