

Fiscal Year Ended October 31, 2024 Financial Statements Bulletin (Japan GAAP)

December 6, 2024

Listed Company Name Kanamoto Co., Ltd.

Company Code Number 9678

Listing Exchanges Tokyo Stock Exchange, Sapporo Stock Exchange

URL https://www.kanamoto.co.jp

Representative **Tetsuo Kanamoto** President and CEO

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Scheduled date for Regular General Meeting of the Shareholders January 23, 2025 Scheduled date for commencement of dividend payments January 24, 2025 Scheduled date for submission of Annual Securities Report January 23, 2025

Preparation of Supplementary Explanatory Materials: Yes Earnings Briefings (For institutional investors and analysts): Yes

(Numbers less than one million yen have been rounded down)

1. Consolidated Operating Results for the Fiscal Year Ended October 31, 2024

(November 1, 2023 - October 31, 2024)

| (1) Consolidate | d Operating | Percentages show the change from the prior year) | | | | | | |
|---------------------------------------|-----------------|--|------------------|------|-----------------|------|--|-------|
| | Net Sales | | Operating Profit | | Ordinary Profit | | Profit Attributable to Owners of Parent | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Fiscal year ended October 31, 2024 | 207,218 | 4.9 | 14,569 | 21.8 | 15,218 | 21.9 | 9,013 | 34.1 |
| Fiscal year ended October 31, 2023 | 197,481 | 5.0 | 11,958 | -9.6 | 12,488 | -9.4 | 6,721 | -19.5 |

(Note) Comprehensive income (millions of yen)

Fiscal year ended October 31, 2024 Fiscal year ended October 31, 2023 10,565 (25.6%) 8,410 (-21.2%)

| | Earnings per Share | Earnings per Share on a Fully Diluted Basis | ROE | Ordinary Profit to Total Assets | Operating Margin |
|---------------------------------------|-----------------------|---|-----|------------------------------------|---------------------|
| | Yen | Yen | % | % | % |
| Fiscal year ended October 31, 2024 | 253.72 | - | 6.6 | 4.8 | 7.0 |
| Fiscal year ended October 31, 2023 | 185.40 | - | 5.0 | 4.0 | 6.1 |

(Reference) Investment profit or loss accounted for by the equity method (millions of yen)

Fiscal year ended October 31, 2024

Fiscal year ended October 31, 2023

(2) Consolidated Financial Position

| (-, | | | | |
|---------------------------|-----------------|-----------------|--------------|----------------------|
| | Total Assets | Net Assets | Equity Ratio | Net Assets per Share |
| | Millions of yen | Millions of yen | % | Yen |
| As of October 31, 2024 | 322,853 | 149,713 | 43.4 | 3,950.40 |
| As of October 31, 2023 | 316,440 | 143,677 | 42.5 | 3,729.73 |

(Reference) Equity (millions of yen)

As of October 31, 2024 As of October 31, 2023

140,008 134.495 (3) Consolidated Cash Flows

| | Net Cash Provided by (Used in) Operating Activities | Net Cash Provided by (Used in) Investing Activities | Net Cash Provided by (Used in) Financing Activities | Cash and Cash Equivalents at End of Period |
|---------------------------------------|---|---|---|--|
| | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| Fiscal year ended October 31, 2024 | 41,696 | -2,729 | -33,529 | 50,586 |
| Fiscal year ended October 31, 2023 | 37,960 | -6,699 | -33,995 | 45,093 |

2. Dividends

| | Annual Dividends per Share | | | | | Dividends in | Dividend | Dividends on |
|---|----------------------------|-----------------------------|----------------------------|----------|-----------|-----------------|--------------|------------------------------|
| | End of first quarter | End of second quarter | End of third quarter | Year-end | Full-year | Total | Payout Ratio | Net Assets (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| Fiscal year ended October 31, 2023 | - | 35.00 | _ | 40.00 | 75.00 | 2,704 | 40.5 | 2.1 |
| Fiscal year ended October 31, 2024 | - | 35.00 | _ | 45.00 | 80.00 | 2,831 | 31.5 | 2.1 |
| Fiscal year ending October 31, 2025 (projected) | 1 | 40.00 | 1 | 40.00 | 80.00 | | 30.0 | |

(Note) Breakdown of year-end dividend for the fiscal year ended October 31, 2024 (yen)
Ordinary dividend 40.00

Ordinary dividend 40.00 60th anniversary commemorative dividend 5.00

3. Projected Consolidated Operating Results for the Fiscal Year Ending October 31, 2025

(November 1, 2024 - October 31, 2025)

(Percentages show the change from the prior year)

| | Net Sales | | Operating Profit | | Ordinary Profit | | Profit Attribu Owners of | | Earnings per Share |
|----------------|-----------------|-----|------------------|-----|-----------------|-----|-----------------------------|-----|-----------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Interim period | 102,500 | 1.8 | 6,600 | 6.6 | 6,600 | 2.2 | 3,900 | 7.6 | 111.19 |
| Full year | 211,100 | 1.9 | 15,100 | 3.6 | 15,300 | 0.5 | 9,300 | 3.2 | 266.49 |

(Note) At a meeting of the Board of Directors held on December 6, 2024, the Company resolved to acquire its own shares, and the "Earnings per Share" in the projected consolidated operating results for the fiscal year ending October 31, 2025 takes into account the impact of this acquisition of own shares.

Notes

- (1) Changes in material subsidiaries during the period under review (changes in specific subsidiaries in conjunction with a change in the scope of consolidation): No
- (2) Changes in accounting principles, changes in accounting estimates and retrospective restatements
 - (a) Changes in accounting policy in conjunction with revision of accounting standards: No
 - (b) Changes other than the above: No
 - (c) Changes in accounting estimates: No
 - (d) Retrospective restatements: No
- (3) Number of shares issued (common shares)
 - (a) Number of shares outstanding at the end of the period (including treasury shares)

As of October 31, 2024: 38,742,241 shares As of October 31, 2023: 38,742,241 shares

(b) Number of treasury shares at the end of the period

As of October 31, 2024: 3,300,670 shares As of October 31, 2023: 2,681,810 shares

(c) Average number of shares outstanding during the period Fiscal year ended October 31, 2024: 35,525,825 shares Fiscal year ended October 31, 2023: 36,254,078 shares

(Reference) Summary of Non-Consolidated Operating Results

1. Non-Consolidated Operating Results for the Fiscal Year Ended October 31, 2024

(November 1, 2023 - October 31, 2024)

(1) Non-Consolidated Operating Results

| (| Percentages | show | the | change | from | the | prior | yea |
|---|-------------|------|-----|--------|------|-----|-------|-----|
| | | | | | | | | |

| | i er een tage en | | | | | | | |
|---------------------------------------|--|-----|------------------|-------|-----------------|------|-----------------|-------|
| | Net Sales | | Operating Profit | | Ordinary Profit | | Profit | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Fiscal year ended October 31, 2024 | 129,290 | 8.2 | 8,268 | 43.6 | 9,350 | 38.1 | 6,361 | 77.3 |
| Fiscal year ended October 31, 2023 | 119,441 | 3.2 | 5,759 | -10.9 | 6,772 | -9.2 | 3,588 | -27.6 |

| | Earnings per Share | Earnings per Share on a Fully Diluted Basis |
|---------------------------------------|--------------------|---|
| | Yen | Yen |
| Fiscal year ended October 31, 2024 | 179.07 | - |
| Fiscal year ended October 31, 2023 | 98.99 | - |

(2) Non-Consolidated Financial Position

| | Total Assets | Net Assets | Equity Ratio | Net Assets per Share |
|---------------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of October 31, 2024 | 231,748 | 109,555 | 47.3 | 3,091.17 |
| As of October 31, 2023 | 230,535 | 107,003 | 46.4 | 2,967.35 |

(Reference) Equity (millions of yen)
As of October 31, 2024 109,555
As of October 31, 2023 107,003

Note: Financial results reports are not required to be audited by certified public accountants or an audit corporation.

Note: Explanation concerning appropriate use of the projected operating results and other items to note

(Note concerning forward-looking statements)

The forward-looking statements, including business results forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. The Company does not guarantee the achievement of the projections. Actual operating results may differ substantially due to a number of factors. Please refer to "1. Overview of Operating Results and Others (4) Future Outlook" on page 7 of the Attachments for the conditions used as assumptions for the projected operating results and matters to note before using the projected operating results.

(Methods of obtaining the supplementary materials and the content of the earnings briefings) The Company plans to hold an online meeting for institutional investors and analysts on Monday, December 9, 2024. Following the meeting, the Company will upload the meeting highlights and discussion (voice recording) on the Company's website as quickly as possible, together with the Earnings Briefings materials used that day.

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1. Overview of Operating Results and Others

(1) Overview of Operating Results and Others for the Fiscal Year Ended October 31, 2024

During the fiscal year under review, while Japan's economy continued to pick up gradually due to an improvement in the employment and income environment with the progress of the normalization of economic activities, the surrounding environment was still severe and the outlook remained uncertain mainly due to raw material prices remaining high globally, and concerns about recession stemming from monetary tightening, etc.

In the construction industry in which the Group is involved, overall construction investment remained on an upward trend due to a pickup in private investment backed by companies' strong appetite for capital investment as well as steady public sector investment largely driven by the government's measures for disaster prevention and mitigation, and national land resilience. However, since persistently high prices for construction materials and tight labor supply-and-demand continued to put upward pressure on costs, the environment was harsh for the entire construction industry.

In such circumstances, in order to accomplish the Medium-Term Corporate Management Plan "Creative 60" (FY2020-2024), the Group focused on improving its profit structure by optimizing rental unit prices, and appropriately allocating rental equipment after ascertaining trends in demand. In addition, the Group worked toward enhancing corporate value and achieving sustainable growth by further strengthening its business resilience through business operations conscious of sustainability and proactive responses to various social environmental changes.

Consequently, in the fiscal year ended October 31, 2024, the Group reported net sales of $\pm 207,218$ million, an increase of 4.9% year on year. Operating profit was $\pm 14,569$ million, an increase of 21.8% year on year, ordinary profit was $\pm 15,218$ million, an increase of 21.9% year on year, and profit attributable to owners of parent was $\pm 9,013$ million, an increase of 34.1% year on year.

Results for each of the Company's business segments were as follows.

< Business related to the Construction Equipment Rental Division >

In the construction-related business, which is Kanamoto's core business, in addition to transportation infrastructure development and disaster countermeasure construction, rental demand for construction equipment remained relatively steady due to the progress of various types of large-scale projects, such as the construction of semiconductor plants and security-related construction in Hokkaido and Kyushu areas, where we have a large market share.

Furthermore, the Group ensured the selection and concentration of management resources in order to strengthen its ability to respond to various types of projects, and promoted efforts to create lasting corporate value, such as making more efficient use of its assets and enhancing utilization rates.

As a result, sales by region in this business were up 6.9% in the Hokkaido Region, down 1.4% in the Tohoku Region, up 2.7% in the Kanto & Koushinetsu Region, up 9.5% in the Nishi-nihon Region, and up 4.5% in the Kyushu & Okinawa Region.

Used construction equipment sales decreased 6.6% year on year, as Kanamoto proceeded with sales in accordance with the initial plan while carrying out the extension of the rental equipment operation period.

Reflecting these factors, the Group posted net sales in the construction-related businesses of \$184,177\$ million, an increase of \$3.4% year on year, and operating profit of \$12,939\$ million, an increase of \$25.5% year on year.

< Other businesses >

In the Group's other businesses, net sales was ¥23,041 million, an increase of 18.8% year on year, and operating profit was ¥1,090 million, a decrease of 4.8% year on year, as the business related to the Steel Sales Division as well as the business related to the Information Products Division and welfare-related business performed favorably.

(2) Overview of Financial Position for the Fiscal Year Ended October 31, 2024 (Assets)

Total assets at the end of the fiscal year under review stood at \$322,853 million, an increase of \$6,412 million compared with the end of the prior fiscal year. This was primarily due to increases of \$5,493 million in cash and deposits and \$2,429 million in notes and accounts receivable - trade, and contract assets.

(Liabilities)

Total liabilities stood at \$173,140 million, an increase of \$376 million compared with the end of the prior fiscal year. This was primarily due to an increase of \$6,730 million in current portion of long-term borrowings, while notes and accounts payable - trade decreased by \$2,348 million and long-term borrowings decreased by \$3,394 million.

(Net assets)

Total net assets stood at \$149,713 million, an increase of \$6,036 million compared with the end of the prior fiscal year. This mainly reflects the posting of profit attributable to owners of parent of \$9,013 million. Meanwhile, there were decreases of \$2,679 million due to dividends of surplus and \$1,763 million due to purchase of treasury shares, etc.

(3) Overview of Cash Flows for the Fiscal Year Ended October 31, 2024

(Millions of yen)

| | | | (Tillions of yell) |
|--|--|--|------------------------|
| | FY Ended October 2023 (Prior fiscal year) | FY Ended October 2024 (Fiscal year under review) | Change from prior year |
| Net cash provided by (used in) operating activities | 37,960 | 41,696 | 3,735 |
| Net cash provided by (used in) investing activities | -6,699 | -2,729 | 3,969 |
| Net cash provided by (used in) financing activities | -33,995 | -33,529 | 465 |
| Net increase (decrease) in cash and cash equivalents | -2,685 | 5,493 | 8,178 |
| Cash and cash equivalents at beginning of period | 47,047 | 45,093 | -1,953 |
| Cash and cash equivalents at end of period | 45,093 | 50,586 | 5,493 |

The balance of cash and cash equivalents ("cash") at the end of the fiscal year under review was ¥50,586 million, an increase of ¥5,493 million compared with the end of the prior fiscal year. Cash flows for the fiscal year under review are discussed below.

(Net cash provided by (used in) operating activities)

Cash provided by operating activities stood at 41,696 million, an increase of 9.8% from the prior fiscal year. This was primarily attributable to the following: profit before income taxes of 415,000 million, depreciation of 435,625 million, as well as purchase of rental equipment of 44,225 million, increase (decrease) in trade payables of a negative 42,538 million, and income taxes paid of 44,440 million.

(Net cash provided by (used in) investing activities)

Cash used in investing activities was \$2,729 million, compared with \$6,699 million used in the prior fiscal year. This mainly reflected the posting of \$2,698 million for purchase of property, plant and equipment.

(Net cash provided by (used in) financing activities)

Cash used in financing activities was \$33,529 million, compared with \$33,995 million used in the prior fiscal year. This mainly reflected proceeds from long-term borrowings of \$16,300 million, repayments of long-term borrowings of \$16,620 million, repayments of installment payables of \$26,751 million, purchase of treasury shares of \$2,000 million, and dividends paid of \$2,677 million.

(Reference) Trends in Cash Flow Indicators

| | FY Ended October 2021 | FY Ended October 2022 | FY Ended October 2023 | FY Ended October 2024 |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| Equity ratio (%) | 41.8 | 43.2 | 42.5 | 43.4 |
| Equity ratio on a market capitalization basis (%) | 30.3 | 26.0 | 27.7 | 30.5 |
| Ratio of interest-bearing liabilities to operating cash flow (year) | 2.9 | 3.5 | 3.1 | 2.9 |
| Interest coverage ratio (times) | 54.1 | 47.1 | 48.0 | 39.9 |

(Note) Equity ratio: Equity / Total assets

Equity ratio on a market capitalization basis:

Shareholders' equity on a market capitalization basis / Total assets

Ratio of interest-bearing liabilities to operating cash flow:

Interest-bearing liabilities / Cash flows from operating activities

Interest coverage ratio: Cash flows from operating activities / Interest payments

- *All indicators are calculated using financial values on a consolidated basis.
- *Total market capitalization is calculated by multiplying the closing share price at the end of the fiscal year by the number of shares outstanding (after deducting treasury shares) at the end of the fiscal year.
- *Cash flows from operating activities in the consolidated statements of cash flows are used for operating cash flow in the table above. Interest-bearing liabilities include all liabilities posted to the consolidated balance sheets that incur interest. Interest expenses in the consolidated statements of cash flows are used for interest payments in the table above.

(4) Future Outlook

Regarding the outlook for the next fiscal year, construction investment is expected to remain steady in both public and private sectors. As for public sector investment, in addition to national land resilience measures, infrastructure development and DX focusing on stock effects, and public works for sustainable economic growth through the promotion of GX, construction works to strengthen the defense capabilities will also go into full swing. As for private sector investment, capital investment related to economic security and carbon neutrality as well as urban redevelopment is expected.

However, the situation needs to continue to be closely monitored due to the impact of geopolitical risks, and concerns that rising construction costs and other factors will dampen the recovery in demand. In addition, equipment procurement costs and maintenance costs continue to increase due to rising material prices, crude oil prices, etc., and challenging conditions are expected to remain in the business environment.

The Group has formulated the new Medium-Term Management Plan "Progress 65—Toward Achieving Both Growth and Efficiency" (FY2025-2029). With the three key measures of "Growth strategies and improvement of capital efficiency," "Enhancement of DX strategies," and "Sustainability initiatives" as pillars, the Group aims to establish a solid earnings base unaffected by the business environment, and contribute to the realization of a sustainable society.

Through the above measures, for the fiscal year ending October 31, 2025, the Group aims for net sales of \$211.1 billion, a growth of 1.9%, and on the earnings front, it aims for operating profit of \$15.1 billion, a growth of 3.6%, ordinary profit of \$15.3 billion, a growth of 0.5%, and profit attributable to owners of parent of \$9.3 billion, a growth of 3.2%, partly due to investment in human resources in preparation for the future in addition to effective growth investment based on the business environment.

(Note) For the overview of the Medium-Term Management Plan "Progress 65—Toward Achieving Both Growth and Efficiency" (FY2025-2029), please refer to the "Notice Regarding the Formulation of the New Medium-Term Management Plan" released on December 6, 2024.

2. Basic Policy Regarding Selection of Accounting Standards

The Group plans to prepare its consolidated financial statements in accordance with generally accepted accounting practices in Japan, taking into account comparability of consolidated financial statements between different accounting periods and against different companies.

Note that it is the policy of the Group to adopt the international financial reporting standards depending on conditions and trends in Japan and abroad.

3. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated Balance Sheets

| | | (Millions of yen) |
|---|------------------------|------------------------|
| | As of October 31, 2023 | As of October 31, 2024 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 45,611 | 51,104 |
| Notes and accounts receivable - trade, | 41,048 | 43,478 |
| and contract assets | , - | -, - |
| Electronically recorded monetary claims - operating | 11,474 | 10,562 |
| Merchandise and finished goods | 1,442 | 1,634 |
| Raw materials and supplies | 1,574 | 1,631 |
| Construction machine parts | 15,962 | 15,095 |
| Other | 3,453 | 3,373 |
| Allowance for doubtful accounts | , -269 | -204 |
| Total current assets | 120,298 | 126,675 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Rental equipment | 308,318 | 322,689 |
| Accumulated depreciation | -197,632 | -211,172 |
| Rental equipment, net | 110,685 | 111,516 |
| Buildings and structures | 47,935 | 49,597 |
| Accumulated depreciation | -27,522 | -29,018 |
| Buildings and structures, net | 20,413 | 20,579 |
| Machinery, equipment and vehicles | 10,550 | 10,876 |
| Accumulated depreciation | -8,798 | -9,143 |
| Machinery, equipment and vehicles, net | 1,752 | 1,733 |
| Land | 39,511 | 39,608 |
| Other | 4,091 | 4,268 |
| Accumulated depreciation | -2,476 | -2,636 |
| Other, net | 1,614 | 1,632 |
| Total property, plant and equipment | 173,977 | 175,070 |
| Intangible assets | | |
| Goodwill | 3,163 | 2,558 |
| Customer relationship | 1,244 | 1,181 |
| Other | 1,369 | 1,093 |
| Total intangible assets | 5,778 | 4,833 |
| Investments and other assets Investment securities | 10.627 | 11 450 |
| Deferred tax assets | 10,637 2,013 | 11,450 1,449 |
| Long-term loans receivable | 1,702 | 1,049 |
| Other | 2,508 | 2,699 |
| Allowance for doubtful accounts | -476 | -376 |
| Total investments and other assets | 16,386 | 16,272 |
| Total non-current assets | 196,141 | 196,177 |
| Total assets | 316,440 | 322,853 |
| - | , | - , |

| | As of October 31, 2023 | As of October 31, 2024 |
|--|------------------------|------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 36,077 | 33,728 |
| Short-term borrowings | 900 | 720 |
| Current portion of long-term borrowings | 14,600 | 21,331 |
| Lease liabilities | 1,645 | 1,706 |
| Income taxes payable | 2,657 | 3,517 |
| Provision for bonuses | 1,676 | 1,703 |
| Accounts payable - other | 26,075 | 25,235 |
| Other | 3,992 | 4,875 |
| Total current liabilities | 87,624 | 92,817 |
| Non-current liabilities | | |
| Long-term borrowings | 35,796 | 32,402 |
| Lease liabilities | 3,626 | 3,708 |
| Long-term accounts payable - other | 42,324 | 41,088 |
| Retirement benefit liability | 354 | 352 |
| Asset retirement obligations | 686 | 722 |
| Deferred tax liabilities | 2,288 | 1,894 |
| Other | 60 | 153 |
| Total non-current liabilities | 85,139 | 80,322 |
| Total liabilities | 172,763 | 173,140 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 17,829 | 17,829 |
| Capital surplus | 19,432 | 19,546 |
| Retained earnings | 97,842 | 104,177 |
| Treasury shares | -5,906 | -7,670 |
| Total shareholders' equity | 129,198 | 133,883 |
| Accumulated other comprehensive income | · | · |
| Valuation difference on available-for-sale | 2.002 | 2.506 |
| securities | 2,983 | 3,586 |
| Deferred gains or losses on hedges | 0 | 0 |
| Foreign currency translation adjustment | 2,343 | 2,576 |
| Remeasurements of defined benefit plans | -30 | -37 |
| Total accumulated other comprehensive | F 20.6 | 6.125 |
| income | 5,296 | 6,125 |
| Non-controlling interests | 9,181 | 9,705 |
| Total net assets | 143,677 | 149,713 |
| Total liabilities and net assets | 316,440 | 322,853 |
| | 510,110 | 322,833 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income (Consolidated Statements of Income)

| | | (Millions of yen) |
|---|---------------------------------------|---------------------------------------|
| | Fiscal year ended October 31, 2023 | Fiscal year ended October 31, 2024 |
| Net sales | 197,481 | 207,218 |
| Cost of sales | 140,630 | 146,989 |
| Gross profit | 56,850 | 60,228 |
| Selling, general and administrative expenses | 44,892 | 45,659 |
| Operating profit | 11,958 | 14,569 |
| Non-operating income | | |
| Interest income | 70 | 111 |
| Dividend income | 211 | 236 |
| Insurance claim income | 69 | 63 |
| Rental income | 77 | 73 |
| Temporary transfer charges income | 57 | 58 |
| Foreign exchange gains | 111 | 222 |
| Reversal of allowance for doubtful accounts | 83 | 58 |
| Other | 316 | 314 |
| Total non-operating income | 998 | 1,137 |
| Non-operating expenses | | |
| Interest expenses | 127 | 171 |
| Loss on cancellation of leases | 39 | 46 |
| Waste disposal costs | 73 | 75 |
| Other | 228 | 195 |
| Total non-operating expenses | 468 | 489 |
| Ordinary profit | 12,488 | 15,218 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 57 | 49 |
| Gain on sale of shares of subsidiaries and associates | 0 | 1 |
| Gain on sale of investment securities | 221 | _ |
| Gain on receipt of donated non-current | | |
| assets | 7 | _ |
| Subsidy income | _ | 41 |
| Total extraordinary income | 287 | 92 |
| Extraordinary losses | | |
| Impairment losses | 195 | 88 |
| Loss on sale and retirement of non-current assets | 467 | 221 |
| Loss on valuation of investment securities | 6 | _ |
| Total extraordinary losses | 668 | 310 |
| - | | |
| Profit before income taxes | 12,106 | 15,000 |
| Income taxes - current | 4,480 | 5,384 |
| Income taxes - deferred | 184 | -122 |
| Total income taxes | 4,664 | 5,262 |
| Profit | 7,441 | 9,738 |
| Profit attributable to non-controlling interests | 720 | 725 |
| Profit attributable to owners of parent | 6,721 | 9,013 |

(Consolidated Statements of Comprehensive Income)

| | Fiscal year ended October 31, 2023 | Fiscal year ended October 31, 2024 |
|--|---------------------------------------|---------------------------------------|
| Profit | 7,441 | 9,738 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 814 | 600 |
| Deferred gains or losses on hedges | 0 | 0 |
| Foreign currency translation adjustment | 144 | 233 |
| Remeasurements of defined benefit plans, net of tax | 9 | -7 |
| Total other comprehensive income | 968 | 826 |
| Comprehensive income | 8,410 | 10,565 |
| Comprehensive income attributable to Comprehensive income attributable to owners of parent | 7,675 | 9,842 |
| Comprehensive income attributable to non-controlling interests | 734 | 722 |

(3) Consolidated Statements of Changes in Equity

Prior fiscal year (From November 1, 2022 to October 31, 2023)

| | Shareholders' equity | | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | |
| Balance at beginning of period | 17,829 | 19,332 | 94,399 | -3,945 | 127,616 | |
| Changes during period | | | | | | |
| Dividends of surplus | | | -2,739 | | -2,739 | |
| Profit attributable to owners of parent | | | 6,721 | | 6,721 | |
| Change in scope of consolidation | | | -538 | | -538 | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | 98 | | | 98 | |
| Purchase of treasury shares | | | | -1,999 | -1,999 | |
| Restricted stock compensation | | 0 | | 39 | 40 | |
| Net changes in items other than shareholders' equity | | | | | | |
| Total changes during period | ı | 99 | 3,443 | -1,960 | 1,582 | |
| Balance at end of period | 17,829 | 19,432 | 97,842 | -5,906 | 129,198 | |

| | Accumulated other comprehensive income | | | | | | |
|---|---|---|--|---|--|----------------------------------|---------------------|
| | Valuation difference on available- for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remeasure- ments of defined benefit plans | Total accumulated other comprehen- sive income | Non- controlling interests | Total net assets |
| Balance at beginning of period | 2,181 | - | 2,198 | -37 | 4,342 | 8,652 | 140,611 |
| Changes during period | | | | | | | |
| Dividends of surplus | | | | | - | | -2,739 |
| Profit attributable to owners of parent | | | | | - | | 6,721 |
| Change in scope of consolidation | | | | | - | | -538 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | - | | 98 |
| Purchase of treasury shares | | | | | - | | -1,999 |
| Restricted stock compensation | | | | | - | | 40 |
| Net changes in items other than shareholders' equity | 802 | 0 | 144 | 7 | 953 | 528 | 1,482 |
| Total changes during period | 802 | 0 | 144 | 7 | 953 | 528 | 3,065 |
| Balance at end of period | 2,983 | 0 | 2,343 | -30 | 5,296 | 9,181 | 143,677 |

Current fiscal year (From November 1, 2023 to October 31, 2024)

| | Shareholders' equity | | | | |
|---|----------------------|-----------------|-------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 17,829 | 19,432 | 97,842 | -5,906 | 129,198 |
| Changes during period | | | | | |
| Dividends of surplus | | | -2,679 | | -2,679 |
| Profit attributable to owners of parent | | | 9,013 | | 9,013 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | 88 | | | 88 |
| Purchase of treasury shares | | | | -2,000 | -2,000 |
| Restricted stock compensation | | 25 | | 236 | 261 |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | 113 | 6,334 | -1,763 | 4,684 |
| Balance at end of period | 17,829 | 19,546 | 104,177 | -7,670 | 133,883 |

| | | Accumulated other comprehensive income | | | | | |
|---|---|---|--|---|--|----------------------------------|---------------------|
| | Valuation difference on available- for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remeasure- ments of defined benefit plans | Total accumulated other comprehen- sive income | Non- controlling interests | Total net assets |
| Balance at beginning of period | 2,983 | 0 | 2,343 | -30 | 5,296 | 9,181 | 143,677 |
| Changes during period | | | | | | | |
| Dividends of surplus | | | | | _ | | -2,679 |
| Profit attributable to owners of parent | | | | | - | | 9,013 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | - | | 88 |
| Purchase of treasury shares | | | | | _ | | -2,000 |
| Restricted stock compensation | | | | | _ | | 261 |
| Net changes in items other than shareholders' equity | 602 | 0 | 233 | -7 | 828 | 523 | 1,352 |
| Total changes during period | 602 | 0 | 233 | -7 | 828 | 523 | 6,036 |
| Balance at end of period | 3,586 | 0 | 2,576 | -37 | 6,125 | 9,705 | 149,713 |

| | | (Millions of yell) |
|---|---------------------------------------|---------------------------------------|
| | Fiscal year ended October 31, 2023 | Fiscal year ended October 31, 2024 |
| Cash flows from operating activities | | |
| Profit before income taxes | 12,106 | 15,000 |
| Depreciation | 34,252 | 35,625 |
| Impairment losses | , 195 | , 88 |
| Amortization of goodwill | 638 | 649 |
| Loss (gain) on sale and retirement of non- | 400 | 474 |
| current assets | 409 | 171 |
| Cost transfer resulting from sale of rental | 1 217 | 1 220 |
| equipment | 1,217 | 1,228 |
| Purchase of construction equipment and | -1,059 | -2,163 |
| materials | -1,039 | -2,103 |
| Purchase of rental equipment | -5,623 | -4,225 |
| Loss (gain) on sale of investment securities | -221 | _ |
| Loss (gain) on valuation of investment | 6 | _ |
| securities | o o | |
| Loss (gain) on sale of shares of subsidiaries | -0 | -1 |
| and associates | S . | - |
| Increase (decrease) in allowance for | -100 | -167 |
| doubtful accounts | | |
| Increase (decrease) in provision for bonuses | 65 | 26 |
| Increase (decrease) in retirement benefit | -6 | -13 |
| liability | 201 | 2.47 |
| Interest and dividend income | -281 | -347 |
| Assets buy on the installment plan purchase | 662 | 867 |
| payment interest for rentals | 127 | 171 |
| Interest expenses Foreign exchange losses (gains) | -104 | -224 |
| Decrease (increase) in accounts receivable - | -104 | -224 |
| trade, and contract assets | -5,456 | -1,490 |
| Decrease (increase) in inventories | 223 | -289 |
| Increase (decrease) in trade payables | 2,017 | -2,538 |
| Increase (decrease) in accounts payable - | | |
| other | 2,454 | 1,886 |
| Other, net | 625 | 2,580 |
| Subtotal | 42,147 | 46,837 |
| Interest and dividends received | 278 | 345 |
| Interest paid | -790 | -1,045 |
| Income taxes paid | -3,674 | -4,440 |
| Net cash provided by (used in) operating | | |
| activities | 37,960 | 41,696 |
| | | |

| | Fiscal year ended October 31, 2023 | Fiscal year ended October 31, 2024 |
|---|---------------------------------------|---------------------------------------|
| Cash flows from investing activities | | |
| Payments into time deposits | -747 | -1,904 |
| Proceeds from withdrawal of time deposits | 747 | 1,904 |
| Purchase of investment securities | -24 | -11 |
| Proceeds from sale of investment securities | 358 | 25 |
| Purchase of property, plant and equipment | -5,254 | -2,698 |
| Proceeds from sale of property, plant and equipment | 80 | 81 |
| Purchase of intangible assets | -331 | -189 |
| Purchase of shares of subsidiaries | -742 | -0 |
| Proceeds from sale of shares of subsidiaries and associates | 16 | 37 |
| Loan advances | -793 | -89 |
| Proceeds from collection of loans receivable | 176 | 318 |
| Other, net | -183 | -204 |
| Net cash provided by (used in) investing activities | -6,699 | -2,729 |

| | Fiscal year ended October 31, 2023 | Fiscal year ended October 31, 2024 |
|---|---------------------------------------|---------------------------------------|
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | -80 | -180 |
| Proceeds from long-term borrowings | 14,205 | 16,300 |
| Repayments of long-term borrowings | -15,511 | -16,620 |
| Repayments of installment payables | -26,185 | -26,751 |
| Repayments of lease liabilities | -1,576 | -1,490 |
| Purchase of treasury shares | -1,999 | -2,000 |
| Dividends paid | -2,739 | -2,677 |
| Dividends paid to non-controlling interests | -22 | -21 |
| Purchase of shares of subsidiaries not resulting in change in scope of consolidation | -84 | -89 |
| Net cash provided by (used in) financing activities | -33,995 | -33,529 |
| Effect of exchange rate change on cash and cash equivalents | 48 | 55 |
| Net increase (decrease) in cash and cash equivalents | -2,685 | 5,493 |
| Cash and cash equivalents at beginning of period | 47,047 | 45,093 |
| Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation | 731 | - |
| Cash and cash equivalents at end of period | 45,093 | 50,586 |

(5) Notes to the Consolidated Financial Statements (Notes Relating to the Going Concern Assumption)

The Company had no material items to report.

(Segment Information)

1. Summary of reporting segments

The Company's reporting segments are those units of the Company's for which discrete financial information is available and for which the Board of Directors regularly conducts a review for the purpose of making decisions about resources to be allocated to the segments and assess the segments' performance.

The Company conducts business operations by product and service. The "business related to the Construction Equipment Rental Division" is the reporting segment.

The Company's "business related to the Construction Equipment Rental Division" rents and sells construction equipment and temporary materials for construction use.

2. Method of calculating the amount of net sales, income or loss, assets, liabilities and other items of each reporting segment

Except for the Standard for Measurement of Inventories, the accounting standards and methods for the reported business segment comply with accounting standards that have been adopted in preparing the consolidated financial statements.

The Company values inventory assets using prices before write-downs of book value based on decline in profitability.

Reporting segment earnings are the values on an operating profit basis.

3. Information concerning the amount of net sales, income or loss, assets, liabilities and other items of each reporting segment, and information on disaggregation of revenue Prior fiscal year (From November 1, 2022 to October 31, 2023)

(Millions of yen)

| | | | (Millions of yell) |
|---|--|----------------------------|--------------------|
| | Reporting segment | | |
| | Business related to the Construction Equipment Rental Division | Other businesses (Note) | Total |
| Net sales | | | |
| Rental contracts | 126,751 | 7,744 | 134,496 |
| Sales of merchandise and finished goods | 37,171 | 10,521 | 47,693 |
| Other | 14,042 | 1,127 | 15,170 |
| Revenue from contracts with customers | 177,965 | 19,393 | 197,359 |
| Other revenues | 121 | ı | 121 |
| Net sales to outside customers | 178,087 | 19,393 | 197,481 |
| Net sales or transfers between related segments | _ | ı | I |
| Total | 178,087 | 19,393 | 197,481 |
| Segment income | 10,309 | 1,144 | 11,454 |
| Segment assets | 250,759 | 13,637 | 264,397 |
| Other items | | | |
| Depreciation | 32,507 | 1,338 | 33,845 |
| Amortization of goodwill | 638 | - | 638 |
| Amount of increase of property, plant and equipment and intangible assets | 39,184 | 1,995 | 41,180 |

(Note) The "Other businesses" classification encompasses business segments not included in the reporting segment, and includes business related to the Steel Sales Division and business related to the Information Products Division, welfare-related business and other businesses.

(Millions of yen)

| | | | (Millions of year) | |
|---|--|----------------------------|--------------------|--|
| | Reporting segment | | | |
| | Business related to the Construction Equipment Rental Division | Other businesses (Note) | Total | |
| Net sales | | | | |
| Rental contracts | 131,445 | 8,090 | 139,536 | |
| Sales of merchandise and finished goods | 38,506 | 14,169 | 52,675 | |
| Other | 14,121 | 781 | 14,903 | |
| Revenue from contracts with customers | 184,073 | 23,041 | 207,115 | |
| Other revenues | 103 | _ | 103 | |
| Net sales to outside customers | 184,177 | 23,041 | 207,218 | |
| Net sales or transfers between related segments | _ | - | - | |
| Total | 184,177 | 23,041 | 207,218 | |
| Segment income | 12,939 | 1,090 | 14,030 | |
| Segment assets | 257,607 | 18,737 | 276,345 | |
| Other items | | | | |
| Depreciation | 33,825 | 1,468 | 35,293 | |
| Amortization of goodwill | 649 | _ | 649 | |
| Amount of increase of property, plant and equipment and intangible assets | 34,352 | 1,633 | 35,986 | |

- (Note) The "Other businesses" classification encompasses business segments not included in the reporting segment, and includes business related to the Steel Sales Division and business related to the Information Products Division, welfare-related business and other businesses.
 - 4. Difference between total reporting segment amount and the amount reported on the consolidated financial statements, and the main reasons for the difference (Matters Pertaining to Reconciliation of Difference)

| Net sales | Prior fiscal year | Current fiscal year | |
|---|-------------------|---------------------|--|
| Reporting segment total | 178,087 | 184,177 | |
| Net sales for "Other businesses" classification | 19,393 | 23,041 | |
| Intersegment eliminations | - | - | |
| Net sales reported in the consolidated financial statements | 197,481 | 207,218 | |

(Millions of yen)

| Income | Prior fiscal year | Current fiscal year |
|--|-------------------|---------------------|
| Reporting segment total | 10,309 | 12,939 |
| Income for "Other businesses" classification | 1,144 | 1,090 |
| Other adjustments | 504 | 539 |
| Operating profit reported in the consolidated financial statements | 11,958 | 14,569 |

(Millions of yen)

| Assets | Prior fiscal year | Current fiscal year |
|--|-------------------|---------------------|
| Reporting segment total | 250,759 | 257,607 |
| Assets of "Other businesses" classification | 13,637 | 18,737 |
| Company assets (Note) | 52,043 | 46,508 |
| Total assets reported in the consolidated financial statements | 316,440 | 322,853 |

(Note) Company assets are mainly assets used in administrative divisions at the parent company that are not attributable to the reporting segment.

(Millions of yen)

| | | | | | | | | , , , , , , , | |
|---|----------------------|--------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|--|--|
| Other items | Reporting se | regment total Other Amou | | Other | | Amount of adjustment | | Amount reported in the consolidated financial statements | |
| | Prior fiscal year | Current fiscal year | Prior fiscal year | Current fiscal year | Prior fiscal year | Current fiscal year | Prior fiscal year | Current fiscal year | |
| Depreciation | 32,507 | 33,825 | 1,338 | 1,468 | 406 | 331 | 34,252 | 35,625 | |
| Amount of increase of property, plant and equipment and intangible assets | 39,184 | 34,352 | 1,995 | 1,633 | 393 | 440 | 41,573 | 36,426 | |

(Note) The adjustments to the increases in property, plant and equipment and intangible assets are capital investments related to administrative divisions.

(Per Share Information)

| Prior fiscal year (From November 1, 2022 to October 31, 2023) | | Current fiscal year (From November 1, 2023 to October 31, 2024) | |
|---|-------|--|-----------|
| Net assets per share ¥3,7 | 29.73 | Net assets per share | ¥3,950.40 |
| Earnings per share ¥1 | 85.40 | Earnings per share | ¥253.72 |
| Earnings per share on a fully diluted basis | - | Earnings per share on a fully diluted basis | - |
| The Company has not reported earnings per share on a fully diluted basis because it does not have any potential shares that would have a dilution effect. | | Same as at left | |

(Note) The basis for calculating earnings per share is as follows.

(Millions of yen, unless otherwise noted)

| · · · · · · · · · · · · · · · · · · · | | | | |
|--|---|---|--|--|
| | Prior fiscal year (From November 1, 2022 to October 31, 2023) | Current fiscal year (From November 1, 2023 to October 31, 2024) | | |
| Profit attributable to owners of parent | 6,721 | 9,013 | | |
| Amount not attributed to common share shareholders | - | - | | |
| Profit attributable to owners of parent related to common shares | 6,721 | 9,013 | | |
| Average number of shares outstanding during the fiscal year (Shares) | 36,254,078 | 35,525,825 | | |

(Material Events after the Close of the Fiscal Year)

(Purchase of treasury shares)

At a meeting of the Board of Directors held on December 6, 2024, based on the provisions of Article 156 of the Companies Act, as applied by replacing the relevant terms pursuant to the provisions of Article 165, paragraph (3) of the same Act, the Company resolved matters relating to the purchase of treasury shares as follows.

1. Reason of purchase of treasury shares

To enhance shareholder returns and improve capital efficiency, while also enabling flexible capital policy to be executed in the future.

2. Details of matters relating to purchase

(1) Type of shares to be purchased Common shares of the Company (2) Total number of shares to be purchased 900,000 shares (maximum)

(2.54% of the total number of shares

outstanding, excluding treasury shares)

(3) Total acquisition price of shares to be purchased ¥2.0 billion (maximum)

(4) Acquisition period December 9, 2024 - August 29, 2025

(5) Acquisition method Purchase by stock exchange market