

Consolidated Financial Results for the Nine Months Ended December 31, 2021
(Prepared pursuant to Japanese GAAP)

February 9, 2022

Company name: MEGMILK SNOW BRAND Co., Ltd.
 Stock exchange listing: Tokyo Stock Exchange (First Section), Sapporo Securities Exchange
 Stock code: 2270
 URL: <https://www.meg-snow.com/english>
 Representative: Keiji Nishio, Representative Director and President
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(Amounts rounded down to the nearest million yen)

1. Consolidated Results for the First Nine Months of the Fiscal Year Ending March 31, 2022
(April 1, 2021 – December 31, 2021)

(1) Consolidated Operating Results (Percentages indicate year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|-----|------------------|-------|-----------------|-------|-----------------------------------------|-------|
| | millions of yen | % | millions of yen | % | millions of yen | % | millions of yen | % |
| Nine months ended December 31, 2021 | 427,651 | — | 16,439 | (3.0) | 18,111 | (1.8) | 11,501 | (0.3) |
| Nine months ended December 31, 2020 | 470,619 | 0.3 | 16,955 | 14.7 | 18,445 | 12.5 | 11,541 | 12.8 |

Note: Comprehensive income: Nine months ended December 31, 2021 : 11,612 million yen (-24.1%)
 Nine months ended December 31, 2020 : 15,290 million yen (21.4%)

| | Profit per share – basic | Profit per share – diluted |
|-------------------------------------|--------------------------|----------------------------|
| | yen | yen |
| Nine months ended December 31, 2021 | 170.31 | — |
| Nine months ended December 31, 2020 | 170.69 | — |

Note: The Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. effective from the beginning of the first quarter of the fiscal year ending March 31, 2022. As a result, the Company has omitted year-on-year change in net sales for the first half of the previous fiscal year, as this was prior to application of the above accounting standard.

Assuming, however, that the above accounting standard, etc. had been applied effective from the first quarter of the fiscal year ended March 31, 2021, the year-on-year change would be 0.7%.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net asset per share |
|-------------------|-----------------|-----------------|--------------|---------------------|
| | millions of yen | millions of yen | % | yen |
| December 31, 2021 | 396,994 | 206,020 | 51.2 | 3,010.21 |
| March 31, 2021 | 398,650 | 198,255 | 49.0 | 2,890.65 |

For reference:

Equity: December 31, 2021: 203,298 million yen

March 31, 2021: 195,213 million yen

2. Dividends

| Record date or period | Cash dividends per share | | | | |
|------------------------------------------|--------------------------|----------|----------|--------------|--------------|
| | End-Q1 | End-Q2 | End-Q3 | Year-end | Total |
| Year ended March 31, 2021 | yen — | yen — | yen — | yen 40.00 | yen 40.00 |
| Year ending March 31, 2022 | — | — | — | | |
| Year ending March 31, 2022 (forecast) | | | | 60.00 | 60.00 |

Note: Revisions from the latest release of dividend forecasts: Yes

3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2022 (April 1, 2021 – March 31, 2022)

(Percentages indicate year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Profit per share |
|-----------|-----------------|-----|------------------|-------|-----------------|-------|-----------------------------------------|--------|------------------|
| | millions of yen | % | millions of yen | % | millions of yen | % | millions of yen | % | yen |
| Full Year | 560,000 | 1.0 | 18,500 | (6.5) | 20,000 | (7.7) | 12,500 | (16.2) | 185.09 |

Note 1: Revisions from the latest release of earnings forecasts: Yes

Note 2: As the Company has applied the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. effective from the beginning of the first quarter of the fiscal year ending March 31, 2022, the said accounting standard, etc. have been applied to the figures in the abovementioned consolidated forecasts. Note that year-on-year change is calculated assuming that the above accounting standard, etc. were applied effective from the fiscal year ended March 31, 2021.

Notes

(1) Material reclassifications of subsidiaries during the period: None

(2) Accounting methods specific to quarterly consolidated financial statements: None

(3) Changes in accounting policy, changes in accounting estimates, and retrospective restatement

1) Changes in accordance with amendments to accounting standards, etc.: Yes

2) Changes other than noted in 1) above: None

3) Changes in accounting estimates: None

4) Retrospective restatement: None

(4) Common stock issued

1) Issued shares as of period-end (including treasury stock)

| | |
|-------------------|-------------------|
| December 31, 2021 | 70,751,855 shares |
| March 31, 2021 | 70,751,855 shares |

2) Treasury stock as of period-end

| | |
|-------------------|------------------|
| December 31, 2021 | 3,215,652 shares |
| March 31, 2021 | 3,219,054 shares |

3) Average number of shares (during the respective period)

| | |
|-------------------------------------|-------------------|
| Nine months ended December 31, 2021 | 67,533,806 shares |
| Nine months ended December 31, 2020 | 67,613,544 shares |

***This summary of financial statements is not subject to audit by certified public accountant and auditing firm.**

*Appropriate Use of Earnings Forecasts and Other Important Information

(Earnings Forecasts)

Business forecasts contained in this report are based on the assumptions of management in the light of information available as of the release of this report. MEGMILK SNOW BRAND makes no assurances as to the actual results, which may differ from forecasts due to various factors such as changes in the business environment.